

WSIADA READ & RESPOND QUIZ

JUNE 2025

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I have read and understand the disclaimer above.

Dealership Name

Motor Vehicle Dealer No.

Date

Quiz Taker's Name

Position

Signature

Email

Business Phone

Fax



CIRCLE THE CORRECT ANSWER.

1 Which of the following is a common red flag that may indicate synthetic ID theft at a dealership?

- A) Applicant provides a home address and negotiates price aggressively
- B) Credit file with minimal history but a high credit score
- C) Application includes a full employment history and references
- D) Long credit history with multiple mortgages and loans

2 What drove the spike in used-vehicle sales in March, according to Cox Automotive?

- A) Lower gas prices
- B) Consumer rush to avoid expected price hikes from trade tariffs
- C) Increase in lease maturities
- D) Government rebates on used cars

3 Why is consortium data useful against deepfakes?

- A) It hides personal info
- B) It tracks device locations
- C) It detects duplicate or suspicious document patterns
- D) It blocks internet access

4 What was the average per-mile transport rate reported in the 2024 Super Moves: State of Auto Transport Report by Super Dispatch?

- A) \$2.89
- B) \$3.49
- C) \$3.10
- D) \$4.05

5 What is a key reason synthetic ID theft is especially appealing to car thieves?

- A) Car dealerships rarely report fraud to law enforcement
- B) Vehicles can be quickly converted to cash through resale or trafficking
- C) Dealerships do not use any identity verification tools
- D) It's easy to obtain real Social Security numbers from dealerships

6 What factor is contributing to optimism in the RV industry for 2025 despite economic uncertainty?

- A) Decline in fuel prices
- B) Rising motorhome production costs
- C) Strong consumer interest in travel and outdoor lifestyles
- D) Increased international RV exports

7 What does "deepfake" fraud often involve?

- A) Hacking passwords
- B) Fake bank accounts
- C) Altered images and text on documents
- D) Phone scams

8 Why is the Washington Trucking Associations critical of the state's clean truck rules?

- A) They ban diesel trucks entirely
- B) State vehicles are exempt, but private ones aren't
- C) They require electric trucks immediately
- D) They apply only to small businesses

9 What would Washington's proposed ad tax bill require?

- A) Agencies to register with the FCC
- B) Advertisers to get state approval for online ads
- C) Agencies to collect sales tax on ad-related services
- D) Consumers to pay a subscription for online ads

10 What exemption has Washington State granted regarding Advanced Clean Trucks standards?

- A) Private sector vehicles are exempt from the rules
- B) Medium- and heavy-duty vehicles owned by state and local governments are exempt
- C) All vehicles in Washington are exempt from the rules
- D) No exemptions have been granted

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