CIRCLE THE CORRECT ANSWER.

1 How soon must a dealer notify the DOL after changing its dealership location or DBA name?

- A. Within 5 days
- B. Within 10 days
- C. Within 15 days
- D. Within 30 days

2 Which topics were discussed at the NIADA National Policy Conference?

- A. Right to repair and catalytic converter theft
- B. Dealer advertising and inventory management
- C. Vehicle financing and sales training
- D. Insurance rates and dealership construction

3 What does the FTC say about pricing in vehicle advertisements?

- A. Dealer fees may be added after the customer arrives
- B. Advertised prices should be prices shoppers can actually pay, excluding government-required charges
- C. Social media posts are exempt from advertising rules
- D. Employee posts do not need to identify the dealership

4 What vehicle tax threshold was WSIADA opposing in its letter to state officials?

- A. $40,000
- B. $60,000
- C. $80,000
- D. $100,000

5 According to the Executive Director's article, what is WSIADA's goal in serving dealers across Washington?

- A. Focus primarily on large dealerships
- B. Build an association capable of reaching and representing the entire state
- C. Expand in-person events across Western Washington
- D. Standardize programs for all types of dealers

6 What should dealerships do when a vehicle advertised online is sold?

- A. Leave the post unchanged
- B. Wait until the post expires naturally
- C. Update or remove the listing and document the change
- D. Replace the vehicle price with a higher price

7 How much can dealers save by purchasing the Bulk Forms Kit instead of buying the forms separately?

- A. 10%
- B. 15%
- C. 20%
- D. 25%

8 According to the EV Council, what percentage of new vehicle sales in Washington were EVs in July?

- A. 12.4%
- B. 17.9%
- C. 79%
- D. 86%

9 What benefit will IADAC and WSIADA member dealers receive through the Used Car Week partnership?

- A. Free hotel accommodations
- B. Free attendance at Used Car Week
- C. Free advertising through CBT News
- D. Free vehicle transportation to San Diego

10 What does Jason Herman say remarketing success ultimately comes down to?

- A. Auction size
- B. Digital platforms
- C. Net proceeds
- D. Physical auctions

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Dealership Name

Motor Vehicle Dealer No.

Date

Quiz Taker's Name

Position

Email

Business Phone

Fax